



RevIntel

Electronic health records and practice management systems are full of valuable data. However, most organizations do not use this strategic asset well. If it were put to good use, this data has the power to completely transform your business and dramatically improve financial and operational performance. With RevIntel, you can create leverage from your data to lower operating expenses, improve revenue cycle performance and improve operating profit.

Advanced Capabilities of RevIntel

RevIntel was designed by healthcare industry experts who have decades of hands-on experience managing operations and the revenue cycle for healthcare organizations like yours. The WhiteSpace Health Platform applies machine learning (ML) to numerous aspects of your data, creating advanced data models. Data is refreshed each day, so your team can focus their time where it matters most. The platform complex set of algorithms and rules that guide the action of your staff and drive hard dollar performance improvements.

How it Works

1

The WhiteSpace Health® Platform consolidates information from disparate sources such as practice management systems, electronic health records, general ledgers and more to create a unified and normalized health dataset.

2

Then, deep analytics techniques are applied to fresh data, automatically creating transparency to the health of your workstreams.

3

Insights into the levers that affect performance inform priorities for your team.

4

ML algorithms find patterns of success in your data and convert them into guided steps which make swift work of resolving claims, improving scheduling efficiency and more.

Converting Data to Intelligence

When the tedious data aggregation and analysis work is offloaded to AI, your RCM and operations teams start each day with fresh, actionable intelligence, allowing them to become more effective at collecting cash faster and operate more efficiently. The intelligence surfaced by RevIntel is like having recommendations from a consultant customized for your organization. This intelligence also provides personalized guardrails that inform newer staff members what actions will have the highest probability of success.

Industry and payer guidelines change frequently, and they are difficult to track when simultaneously managing the revenue cycle and operations. AI in the platform addresses these challenges through multiple libraries of payer policies relating to billing, coding and AR guidelines that enable better guidance on how to resolve claim issues. Using a combination of the AI models and reimbursement analytics, RevIntel keeps on top of these changes for you, and effectively manages payer reimbursement issues that arise.

RevEnhance™ 26K claims	
UnderPaid & Adjustment	14 claims
Written off without denials	2K claims
Double Adjustment	9K
Global Adjustments	6
Claims Billed after TFL limit	15K claims

RevEnhance®

RevEnhance finds and details recoverable revenue. It also delivers guided steps essential to recovering this cash. It shows you how to improve upstream processes by bringing best practices to your workflows. By addressing these root causes, your team can eliminate areas of revenue leakage, accelerate velocity of cash collections and sustain higher financial performance. Specifically, RevEnhance can help:

- Standardize processes across a large de-centralized team
- Ensure feedback is consistent and repeatable
- Uniform roll out best practices across the organization
- Demonstrate sustained higher financial performance year over year.

RevAccelerate®

RevAccelerate™	
Unbilled Claim Count- DNFB-KAWNC-Scrubber- CH	6K claims
Primary Paid - Secondary not billed	0 claims
Payment Delays (No Response). Should have been paid based on	2K claims
Low Daily Cash Deposits (decline from daily average)	\$79.9K

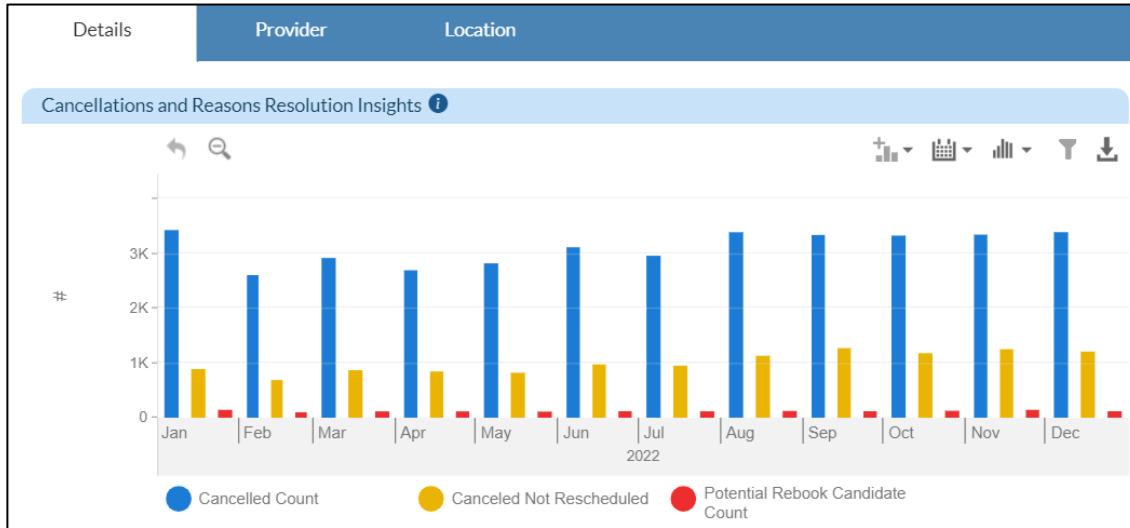
RevAccelerate improves cashflow and achieves business and financial needs, such as meeting month-end financial goals. It also reviews all aspects of your accounts receivable, identifying ways to improve the rate of cashflow.

Examples of RevAccelerate techniques include AR priority management, improved patient scheduling, identification of utilization gaps, management of unbilled revenue, lower cash deposit analysis, effective denial resolution and more. On average, our clients reduce their DSO an average of 2 - 4 days.

Are you Ready for RevIntel?

You are ready if you need to:

- Unlock the strategic value in your data
- Gain organizational clarity on RCM performance
- Digitize best practices into your workstreams
- Introduce automation of KPIs and performance metrics
- Act based on intelligence
- Improve your financial performance.



WhiteSpace Health can show you how our platform finds areas of revenue leakage and fixes them while also improving operational efficiency. To learn more visit us at www.whitespacehealth.com. Or you can request a demo at info@whitespacehealth.com.